



Mondelez International (formerly Kraft Snacks)

Cookies and Crackers, Chocolate, Gum and Candy

Increase +2-5%

The increase is 2-5% depending on the item and is due to rising raw commodity costs.

Otis Spunkmeyer, Inc.

Bake-Up Brownies

Increase +\$3 per 104 ct. case

Due to overwhelming operator feedback, Otis Spunkmeyer is going to include baking cups in the case of brownies, which is increasing the production cost of the brownies. This change will impact the Arriba Chocolate Brownie (no nuts) immediately. The Arriba Chocolate Brownie will be available both with and without the cups. As existing inventory of brownies packed without baking cups is depleted, it will be completely replaced with brownies packed with baking cups. The code numbers won't change. The Chocolate Walnut Brownie will be available only with the baking cups.

Stapleton Spence Packing Company

Prunes and Raisins

Increase +2-5%

Like many California crops, the cost of prunes (dried plums) is increasing. Growers are shifting their prune orchards to other crops and planting either walnuts or almonds because they both provide a significantly greater return per acre. This makes field prices very competitive. China is buying prunes that have been traditionally used for juice at a price almost twice their traditional juice value.

Commodity Driven Contracts

The contracts below are formula-based, reflect the markets and change monthly or quarterly. We will not always provide an explanation for pricing changes, as the pricing of these programs continually ebbs and flows with the markets. A yearlong snapshot of pricing gives the most appropriate view of the benefits associated with Supply Management negotiated pricing, and the monthly pricing reflected does not portray the full year benefit. However, we do want to keep you informed so you can make menu and pricing adjustments as appropriate for your units.

Beef

Cargill Ground Beef

Increase +2.7%

Pricing is expected to continue to rise as the smallest cattle herd in the U.S. in over 50 years impacts inventories while global demand continues to be strong.

Cheese Updates

Schreiber Foods, Inc. (Processed Cheese)

Decrease -3.48%

Great Lakes (Natural Cheese)

Decrease -2.53%

The decrease in Schreiber is due to the fact that cow numbers are up and cheese and butter inventories are high. Until warmer temperatures set in and the grilling season arrives, demand will be lower.

Darling International

Kitchen Grease Pick Up Service

No Change

The Jacobson Index average for the last 30 days did not meet the threshold to trigger the monthly fee. This means that Darling and Darling Sub-Contractors will pick up waste oil at locations during this month at NO CHARGE.



Farmland

Raw & Cooked Bacon	Flat to slightly down
Breakfast Sausage	Flat to slightly down
Ham & Deli Meats	Increase +3.4%
Fabricated Pork (ie Chops & Tenderloins)	Increase +2.6%
Hot Dogs, Sausage, & Pizza Toppings	Flat to slightly down
Fresh Pork	Flat to slightly up

Recent bans on U.S. exports into Russia, as well as China putting restrictions on U.S. exports, have put downward pressure on pork futures. Higher hog weights and lower exports are keeping pricing steady. Demand for hams and fabricated products are increasing as the Easter holiday season nears.

Koch Foods

Bone in Breaded	No Change
Bone in Raw	Increase 0.4%
Breaded Boneless Breast	Increase 2.2%
Breaded Nuggets and Patties	Increase 1.8%
Raw Boneless	Increase 3.9%
Pulled, Diced and Cooked Strips	Increase 0.6%
Breaded Strips	Increase 2.3%
Cooked Unbreaded Breasts and Patties	Increase 1.7%
Wings	Increase 7.4%
CVP	Increase 3.3%

Kraft Foods

Cream Cheese	Decrease -5.7%
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The decrease in pricing for March is due to falling dairy prices.

Contessa Premium Foods

Shrimp (16/20s and 21/25s)	Decrease -8%
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Decreases on larger sized shrimp are mainly due to increased supplies and demand reduction after the holidays.

Ventura Foods

Bulk Margarine	Increase +0.84%
Oil, Shortening	Increase +0.02%