

Program & Commodity Price Updates

Effective March 1, 2015

Confidential Information

ConAgra Foods

- Canned Tomato

Category Increase +4%

Due to the ongoing drought in California and the associated costs to keep fields irrigated, the California Tomato Growers Association (CTGA) has recommended pricing above the \$83/ton rate.

Frito-Lay, Inc.

- Snacks

Category Increase +3%

Increases in raw/commodity ingredients, health care, and advertising/marketing costs caused Frito-Lay to make an overall increase in their snacks line of business.

Commodity Driven Contracts

The contracts below are formula-based, reflect the markets and change monthly or quarterly. We will not always provide an explanation for pricing changes, as the pricing of these programs continually ebbs and flows with the markets. A yearlong snapshot of pricing gives the most appropriate view of the benefits associated with entegra's negotiated pricing, and the monthly pricing reflected does not portray the full year benefit. However, we do want to keep you informed so you can make menu and pricing adjustments as appropriate for your facilities.

Cheese & Dairy

- Great Lakes

Category Decrease -5.61%

Strong milk production and limited export opportunity have softened the dairy market considerably. This situation is expected to persist and projected to add inventory to the cheese and butter storage levels in the coming months.

Beef

Cargill

- Ground Beef
- Whole Muscle Cuts (Pot Roasts, Beef Strips, Roast Beef and Stew Meat)

Category Slight Increase

Category Slight Increase

The raw materials for Dairy cows are showing a stable to slight increasing trend. There are high imports right now and retail demand is expected to pick up into spring and summer.

Pork

Fair Oaks Farms

- Cooked Sausage Patty (Sysco's Minn, E.Wisc, Baraboo, & Iowa only)

Slight Decrease

Farmland Foods

- Raw & Cooked Bacon
- Breakfast Sausage & Whole Hog Sausage
- Ham & Deli Meats
- Fabricated Pork (i.e. Chops & Tenderloins)
- Hot Dogs, Sausage, & Pizza Toppings
- Fresh Pork(Ribs)

Category Decrease -3%

Category Decrease Ranging From -2% to -9%

Category Decrease -2.8%

Category Decrease -5%

Category Slight Decrease

Category Slight Decrease

Domestic supplies for Pork have generally rebounded from last year's tight supply. Minimal exports have also driven declining domestic markets. Freezer stocks are generally higher year over year as well.

Commodity Driven Contracts Continued...

Poultry

Jennie-O Foods, Inc.

- Turkey Products **No Change**

Koch Food

- Bone in Breaded **No Change**
- Bone in Raw **No Change**
- Breaded Boneless Breast **No Change**
- Breaded Nuggets and Patties **No Change**
- Pulled, Diced and Cooked Strips **No Change**
- Breaded Strips **No Change**
- Cooked Unbreaded Breasts and Patties **No Change**
- Wings **No Change**
- CVP **No Change**

Oils

Ventura Foods

- Bulk Margarine **Slight Decrease**
- Oil, Shortening **Slight Decrease**